“Love others as well as you love yourself.”
MARK 12:31

Crossroads MINISTRY of Estes Park

ANNUAL Report 2018

SERVING ESTES VALLEY RESIDENTS IN NEED FOR 37 YEARS
Establishing Our Steps

We have had a full year together since the last Annual Report, and what an exciting year it has been! Your generous financial and volunteer support of Crossroads has been amazing. I can’t thank you enough for all the ways you have equipped us to serve our neighbors.

There is more to do in 2019 as we move Crossroads to its next step of maturity in serving our neighbors in need. We will be focusing on three critical areas this year. One of them is sustainability through a planned giving campaign entitled Legacy Living—Pass it Forward. The second is to serve in a role of advocacy for more affordable housing and accessible transportation options. The third is to expand our team of volunteers and strategic partnerships. Please pray for us as we ask God to establish our steps.

Good things are ahead for Crossroads as we serve the Estes Valley as their Community Resource Center. I continually thank you for your support and your confidence in us as a place where all of us can come together to care for our neighbors who are experiencing a season of need.

May the Lord richly bless you!

BRIAN SCHAFFER
Executive Director

“‘The steps of a man are established by the Lord, when he delights in his way’”

PSALM 37:23

Key Community Partners

As the only “storefront” with a physical location and full-time staff providing basic human services for residents in need in the Estes Valley, Crossroads multiplies the effectiveness of organizations and businesses that desire to have an impact but count on us for assessing need and administering assistance effectively and compassionately.

Our most vital partners include:

THE SALVATION ARMY. In 2018, Crossroads administered $33,950 to help persons in need on behalf of this extraordinary organization. In addition to funding the food that Crossroads purchases from the Food Bank for Larimer County, The Salvation Army vouchers provide help for hundreds of persons in difficult circumstances.

YMCA OF THE ROCKIES partners with Crossroads through an innovative program for repackaging pre-cooked foods that have been prepared but not served. Several times each week, volunteers deliver food from the Y to the Crossroads facility, where additional volunteers repackage high-quality dishes into tasty family-size heat-and-serve meals. Out of a total of 112,249 pounds of food distributed to clients in 2018, greater than 16,600 pounds from the YMCA of the Rockies went to Crossroads clients – rather than to the landfill – thanks to these caring neighbors!

SAFEWAY, ESTES PARK. This remarkable corporate citizen is a major provider of food for the clients served by Crossroads Ministry. In 2018, Safeway donated a remarkable 48,128 pounds, with the help of Crossroads volunteers who pick up food from Safeway and deliver it to Crossroads 365 days per year. Two other businesses who donate on a daily and weekly basis are Starbucks (3,072 pounds in 2018) and Country Market (3,634 pounds).

FOOD BANK FOR LARIMER COUNTY. More than 96% of the assistance Crossroads provided to Estes Valley residents in 2018 was connected with food. In addition to local businesses, the Food Bank for Larimer County is a major source of food.

DUNRAVEN INN. Each year, the “Rome of the Rockies” donates their facility and an abundance of exquisite food for a “Vintage” event fundraiser to support Crossroads Ministry. The Dunraven staff also donated their time, helping this vital event to raise $54,590 in 2018.
2018

Board of Directors

Jim Paddock
PRESIDENT
Shepherd/Mtns. Lutheran

Betty Meyer
SECRETARY
Presbyterian Church

Peggy Beck
VICE-PRESIDENT
United Methodist

Gene Whannel
TREASURER
Rocky Mountain

Gayle Holtzman
Estes Park Seventh Day Adventist

Melissa Westover
Summit Church

Skip Hyde
Saint Bartholomew’s Episcopal

Randall Key
Christian Church of Estes Park

Tracey McGinnis
General Director

Judy Brannon
General Director

David Taylor
Estes Park Baptist Church

John Roehl
General Director

Judy Sandstrom
General Director

CASH INCOME

<table>
<thead>
<tr>
<th>Source</th>
<th>Amount</th>
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<tbody>
<tr>
<td>Grants</td>
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<td>Businesses</td>
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<tr>
<td>Fundraising Events</td>
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<tr>
<td>Other / Investments</td>
<td>$56,207</td>
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<tr>
<td>Individual Contributions</td>
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Total Cash Income $534,100
In-Kind Donations $286,582
TOTAL $820,682

EXPENSES

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<tr>
<th>Category</th>
<th>Amount</th>
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<tr>
<td>Fundraising</td>
<td>$92,316</td>
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<tr>
<td>Administration</td>
<td>$94,540</td>
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</table>

Total Expenses $791,344
(including In-Kind Giving)

Numbers pulled from 2018 independent financial review
**Family Support**

- **395 FAMILIES** comprising 878 unduplicated individuals (602 adults and 276 children) in the Estes Valley, received assistance from Crossroads.
  
  All persons served were at or below 185% of federal poverty level

- **47 RENT PAYMENTS MADE**

- **39 ELECTRIC, GAS, WATER utility bills paid**

**Instructional Programs**

- **48 INSTRUCTIONAL HRS.** given by facilitators.

- **47 GRADUATES** graduated from our Money Matters class.

**Seasonal Needs**

- **113 FAMILIES** assisted through a partnership with Bright Christmas.

- **112 CHILDREN** given backpacks full of school supplies through a partnership with Bright Christmas.

- **741 coats and winter gear given out in fall distribution**

**Hunger Prevention**

- **15 PARTICIPANTS** in Commodity Food Supplement program.

- **112,249 POUNDS** of Food Distributed.

- **8,309 MEALS** delivered through Meals on Wheels program.

**Volunteer Service**

- **10,556 HOURS** served in 2018 valued at $254,000.

- **104 FOOD BOXES** distributed at Thanksgiving Blessing.
The good that comes about because of the work of Crossroads Ministry of Estes Park is possible because of the widespread support and generosity of area churches, businesses, partner organizations and agencies, faithful volunteers, and individual donors who have a heart for helping persons in need in our community.

YOUR generosity GOES A LONG WAY
BUSINESS CONTRIBUTORS

Ace Hardware
Allnut Funeral Service
Alpenglow Images
Alpine Automotive
Antonio’s Pizza
Big O Tires
Bank of Colorado
Bank of Estes Park
Bears Den
Beef Jerky Outlet
Big Horn Café
Bird & Jim’s
Boy Scouts of Estes Park
Brigg’s Carpet Care
Casa Grande Mexican Restaurant
Castle Mountain Lodge
Chelitos Mexican Restaurant
Chief Eagle Plume’s
Chrysalis at the Stanley, Inc.
Claire’s on the Park
Coffee on the Rocks
Country Market
Della Terra
Ed’s Cantina
El Mex Kal
Enchanted Florist
Estes Legal Services, LLP
Estes Park 5&10
Estes Park Brewery
Estes Park Golf Course
Estes Park Lumber
Estes Park News
Estes Park Pet Supply
Estes Park Rent All
Estes Park Repertoire Theatre Company
Estes Park Quota Club Foundation
Estes Park Trail-Gazette
Estes Park Women’s Club
Estes Park Ride a Kart
Estes Valley Public Library
EZ Auto Wash
Food Bank for Larimer County
Glacier Lily
Golden Leaf Gallery
Greig Steiner Gallery
H & R Block of Estes Park
Herb Mignery Sculpture Studio
Hobert Enterprises
Hunter’s Grill
Images of Rocky Mountain National Park
Indian Village
Kind Coffee
Sticks and Stones
Susan Fereday Insurance Agency
Sweet Basilico
The Egg & I
The Old Gallery
The Otherside Restaurant
The Village Store
Toy Mountain
True Value Hardware
Twisted Pine
United Way of Larimer County
Wapiti Restaurant & Pub
Waterstone
Westover Construction
YMCA of the Rockies
Zanterra Rocky Mountain Gateway

GRANT FUNDERS

Community Foundation of Northern Colorado
Bank of Estes Park
Energy Outreach Colorado
Estes Park Board of Realtors
Emergency Food & Shelter Program
The Salvation Army

Estes Park Rotary Foundation
Town of Estes Park
Estes Valley Sunrise Rotary
Village Thrift Shop
Our Mission

to practice Christian love
by providing basic human
services to Estes Valley
residents in need

Find Us On
Facebook

crossroads ministry
of estes park

Our Website

crossroadsep.org